



International Food Broker & Agent



WE CARRY YOUR BUSINESS
TO THE PEAK WITH OUR GLOBAL
CONNECTIONS AND EXPERIENCE



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İdeart Reklamcılık Hizmetleri San.
Tic. Ltd. Şti. tarafından yapılmıştır.

www.doraintrade.com

ABOUT US

Doraintrade is working as agent, broker and consultant at international markets targeting to create a strong link between producers and buyers on trust basis, giving feedback and market reports from the source regularly, based in İzmir, TURKEY.

Whether you are a manufacturer, producer, packer, wholesaler or an importer, you will benefit from our international experience and communication.

The products from our reliable suppliers packed under international food safety conditions and there is possibility to offer either private label products or supplier's own branded products.

Doraintrade is assisting all her partners always to go further by speaking the same language with you as your global trade partner. Whether you are a manufacturer, producer, packer, wholesaler or an importer, you will benefit from our international experience and communication.

Doraintrade granted with BRC certificate Global Standards for Agents & Brokers since August 2016.

We have the honor of being the first and only BRC certified Agent / Broker in Turkey.

Doraintrade also certified by Ecocert as an exporter of organic dried fruits.



OUR SERVICE

International Food Broker

Checking raw material market regularly for dried fruits, nuts, pulses, seeds, olive oil. Tracing the prices, availabilities, market conditions on behalf of our business partners very carefully. Finding the reliable suppliers, manufacturing under international food safety conditions and building long term cooperations between the buyers and sellers. Auditing the factories before selecting as a supplier and making audits / controls on behalf of the customers.

Agent / Representative

Advice the market trends, sources of supplies, potential manufacturers and suppliers to the company represented as Agent. Research the market to identify new products and manufacturers that could be interest of the represented company. Taking offers and collecting samples of products that could be of the interest, supervise the merchandise prior to shipments, inspect the manufacturing process of the products and make audits, sending regularly reports to keep the represented company continuously informed about business developments.

Trader & Exporter

Purchase the goods from the suppliers for export purpose and directly export to our customers under our control chain. We are certified by Ecocert and exporting organic dried fruits directly sourced from reliable suppliers.

Importer & Distributor

Doraintrade is the supplier of Turkish Retailers Migros, MacroCenter and Metro Grossmarket and supplying imported food products to these retailers. Organizing all import procedures, customs operations and distribution. Planning and organizing sales and marketing activities to build the brands in Turkey.

Sampling

Taking samples from export lots, making physical analysis as well as sampling for laboratory analysis and tracking the results before the goods loaded.

Publishing Newsletters & Statistics

Tracing the market and sending weekly Turkish export statistics to business partners.

Monthly issued newsletters prepared by Doraintrade sending to the connections on monthly basis.

Investment Consulting

Helping local and international investors as an advisor with their investment planning, formulating strategies to fulfill their needs and goals. Whether in Turkey or close by - we help you with a range of services from identifying business opportunities to selecting sites, providing advice and information on financing, tax and legal issues and helping in the search for the right local partners. Every investment project is unique and we adjust our services to meet the investor's needs. We ensure you to focus on long term and short term outcome of transactions.

"Offering healthy and safe products from reliable suppliers to the global customers."



PRODUCT RANGE

Dried Fruits

Fig, Apricot, Raisin, Tomato, Sour & Sweet Cherry, Mulberry, Strawberry, Pomegranate

Nuts

Hazelnuts, Pistachio, Pinenut Kernels

Pulses & Seeds

Lentils, Chick Peas, Beans, Sunflower Seeds, Pumpkin Seeds

Frozen Fresh Fruits

Strawberry, Cherry, Fig, Grape, Apricot

Industrial Fruit Peels & Pieces

Fig, Apricot, Date, Sultana, Orange, Lemon Peels, Dried Apple, Dried Quince, Dried Pear, Dried Apple Pieces, Orange Peel Pieces

Fruit Jams & Marmelade

Strawberry, Raspberry, Sour Cherry, Black Mulberry, Dried Figs, Apricot, Orange, Quince, Rose

Fruit Juice, Fruit Concentrate, Fruit Puree

Apple, Apricot, Sour Cherry, Sweet Cherry, Peach, Quince, Lemon, Black Carrot, Banana, Pomegranate, Strawberry, Mulberry, Fig, Pear

Olive Oil

Extra Virgin, Organic Extra Virgin, Virgin Olive Oil



OUR NETWORK



"Targeting a worldwide communication and cooperation by connecting the producers and buyers."

Australia	France	Romania	Taiwan
Bosnia & Herzegovina	Germany	Russia	Thailand
Bulgaria	Italy	Serbia	Turkey
Canada	Japan	Singapore	U. A. E.
Chile	Lebanon	South Korea	U. K.
China	Poland	Spain	U. S. A
Denmark	Portugal	Switzerland	

EVENTS

Doraintrade is participating local and international exhibitions, seminars, conferences, assemblies, congress as visitor or exhibitor to watch the dynamics of the market carefully and to follow the innovations, changes, novelties and new ideas in the market. During these events Doraintrade is sharing her experience and knowledge to support the growth and development of the sector.

- ANUGA

- SIAL PARIS

- ISM

- PLMA AMSTERDAM
- GULFOOD

- ANUFOOD

- SIALCHINA

- INC Congress

OUR PARTNERS & REPRESENTATION



Top quality Turkish originated dried fruits and nuts supply through Doraintrade for Farmer's Snack range. Farmer's Snack only bag the best fruits! The creation of Farmer's Snack products does not start within the company but in the country of origin of the fruit or nut. This is why Farmer's Snack like to show as accurately as possible where the product comes from, how it has been processed and the path it has taken until its final packaging.



Best quality Turkish dried fruits, nuts and fruit pastes meet Castus brand through Doraintrade. The Whole Company is a Danish holding company for a number of Denmark's best-known brands and presents healthier alternatives to the market. Castus brand is placed under The Whole Company Holding and offers natural quality of on the go snacks.



For nearly 60 years Delica has stood for high quality luxury foods. Delica AG is based Switzerland offering healthy, natural and high quality products. Since 1st of January 2007, Migros Betriebe Birsfelden AG is renamed Delica AG. Each and everyone of Delica products is full of the best quality ingredients plus a whole lot more. Delica is one of the most recognized centers of excellence in the professional handling of coffee and non-perishable foods such as dried fruits, nuts, seeds, spices and legumes. Delica supplies both retail and wholesales business as well as food producers and gastronomy business. Doraintrade is the exclusive agent of Delica in Turkey.



Doraintrade represents German origin KLANN Packaging in Turkey and brings you the best solution with decorative metal packaging by adding value to your products. KLANN Packaging GmbH is a manufacturer of decorative and exclusive high-class tinplate packaging tins or aluminum packaging tins - Made in Germany! Based in Landshut/Bavaria, holds an Influential market position int the field of metal tins for individually designed, sales-promoting packagings. KLANN state of the art production facility (BRC and DIN EN ISO 9001 certified) united conception, dummy construction, tool shop, production & logistics - under one roof. KLANN metal packages are also suitable for food products. KLANN Packaging brings customized solutions and packages are using by premium suppliers in confectionery, coffee, tea, beverages, cosmetics, technical goods and promotion fields worldwide. Cooperate with Doraintrade and find your PASSION for metal packaging.



Doraintrade is offering Elite Naturel brand products to international markets. Elite Naturel produces 100% natural direct fruit juices and certified organic products with "Elite Naturel Organic " brand made from the best quality fruits using the most advanced technology and implementing strictly certified production standards . The company which is in beverage industry since 1975 aims to serve the best quality juice with the most delicious taste. The vision is "The Ultimate Health with the Ultimate Taste!". Elite Naturel is serving Direct Juices without any additives formed from selected delicious fruits of Turkey which are the products of Organic Agriculture. The company's commitment to develop a healthy life and environment results with nature friendly products like organic baby juices, organic healthy drinks, organic grape and pomegranate seed extracts.

"With our business model built on trust and confidentiality we create global partnerships."